
Professional Insurance Broker
KOLHIDA



Who are we?



In 2010 KOLHIDA Insurance Broker was licensed by the Financial Supervision Commission of Republic of Bulgaria and currently is controlled by it.

....We are your partner!

Who are we?

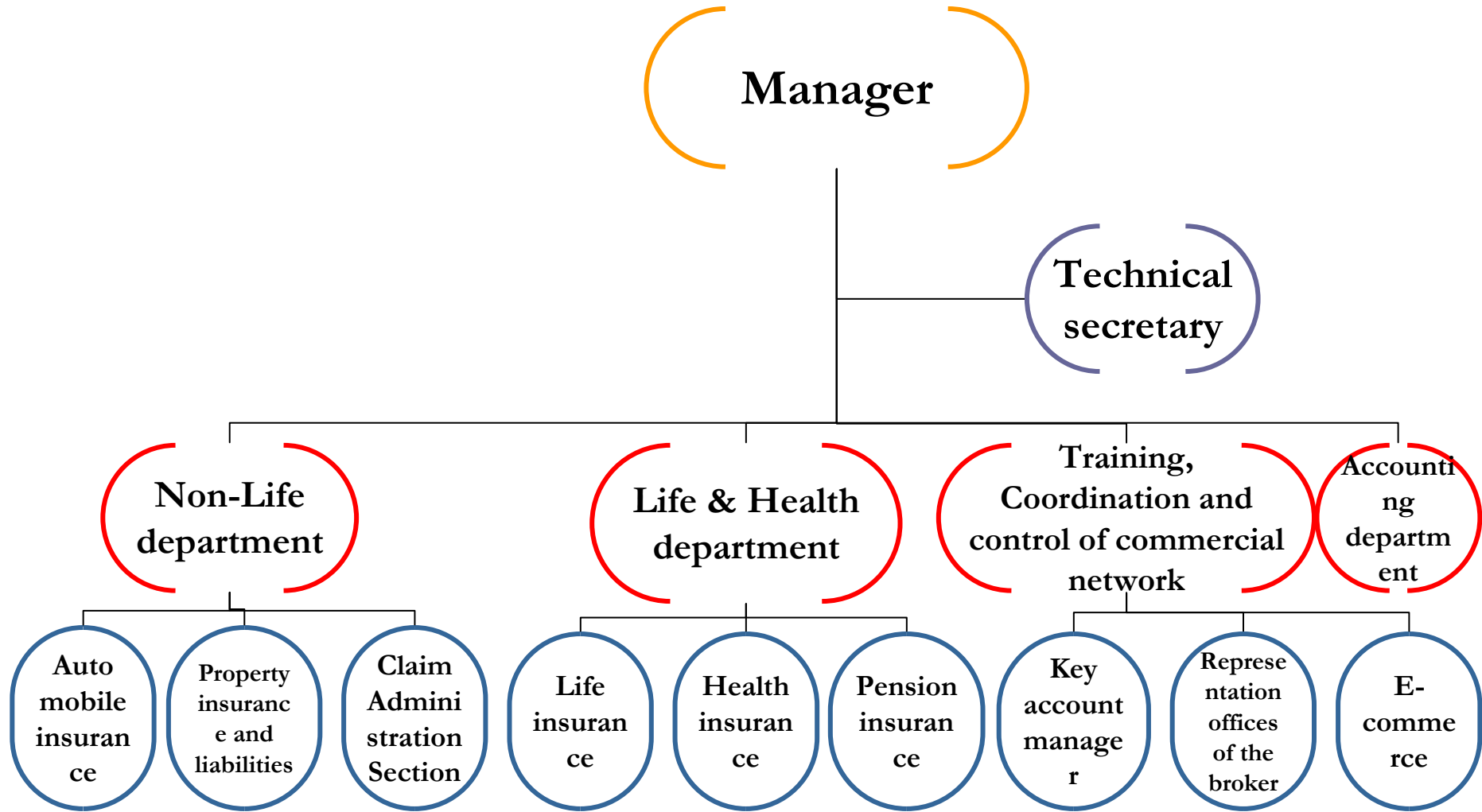


- ❖ **We are the most united team of young and ambitious professionals, who prove themselves in their everyday work.**
- ❖ **We are one of the most experienced teams on the Bulgarian insurance market, because each company was created and developed by people who work there. For Kolhida Insurance Broker work approved specialists with over 10 years experience in leading insurance companies in Bulgaria.**
- ❖ **We love our work and the its challenges, which are part of our everyday life.**
- ❖ **Kolhida Insurance Broker is a full member of H. B. C. in Bulgaria.**



....We are your partner!

Organization chart



Our achievements



Dynamic development in 2012

- ❖ **BGN 1 153 000 premium income;**
- ❖ **8 318 individual clients;**
- ❖ **966 corporate clients;**
- ❖ **11 representative offices in Bulgaria;**



...so we started!

Our advantages

- ❖ We hold our hand on the pulse and we know the specific character of the local insurance market.
- ❖ We know the insurance companies from inside and we know, that they choose very carefully the risks, which they undertake.
- ❖ We read the small letters texts in the general conditions in the insurance policies.
- ❖ We perform analysis and assessment of possible risks and according to the specific requirements of the client.
- ❖ We develop individual insurance packages, which comply with the requirements of the international insurance programs and include property and personal insurance, liabilities and financial risks, health and pension insurance.
- ❖ We recommend measures to optimize the cost of the insurance – precise selection of coverage, quality and price.



... for your quietness!

Our principals



- ❖ To choose and offer only the best products to our clients;
- ❖ To always be at the disposal of our clients;
- ❖ Loyalty and respect for each client;
- ❖ Adherence to high ethical standards and business ethics;
- ❖ We keep our promises;
- ❖ We gain confidence among clients since our first contact;
- ❖ We build deep relationships with our clients;



... guarantee your success!

About damages



- ❖ **Prevention still at the conclusion of the policy;**
- ❖ **We have built a structure for filing claims;**
- ❖ **We know the local insurance laws and practices in settling claims; Tracking the liquidation process of any damage to its full payment;**
- ❖ **Coordination and control of recovery of damages in trusted service insurers;**
- ❖ **In special cases we use specialized technical and legal offices for the settlement of insurance claims;**



... we take care!

Our clients are



Leading companies in the field of:

- ❖ **Ferrous metallurgy;**
- ❖ **Chemical industry;**
- ❖ **Transport;**
- ❖ **Construction;**
- ❖ **Trade and distribution;**
- ❖ **Engineering;**
- ❖ **Services.**



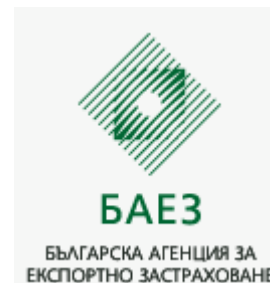
References available on request

... all, who think practically!

Our partners



All licensed insurance companies, health insurance and pension companies, operating on the Bulgarian financial market.



...guarantee your safety !

Current proposal



Free management of your insurance portfolio: (Outsourcing of operations)



- ❖ **Analysis and evaluation of insurances signed by you;**
- ❖ **Maintaining best practices and recommendations for optimization of the structure of the insurance portfolio;**
- ❖ **Wide selection of proposals for renewal of expiring policies;**
- ❖ **Transparency at the conclusion of the insurance and special discounts;**
- ❖ **Daily monitoring and delivery of the signed insurance contracts;**
- ❖ **Receiving of timely information on payment dates and expired insurances;**

... for you!

... and more!



- ❖ **Special discounts for insurance in favor of credit institutions;**
- ❖ **Help and assistance in case of occurrence of an insurance accident - consultation, submission of claim, coordination of the claim payment process.**

As a result the financial impact is:

Reducing the cost of insurance protection on an annual basis!



... for you!

Contacts



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**Thank you for your
attention!**

... Just do not hesitate to contact us!